

Summary

As a Product Manager at WatServ, you will be responsible for the success of your products, from overall product strategy to specific product requirements through to delivery to the market and beyond. You will have a strong background in product management and be a cross-functional, strategic thinker with the proven ability to deliver high-quality software solutions to the market.

Roles and Responsibilities

- Act as your product 'evangelist' both internally and externally
- Own the full lifecycle of new products. This includes concept and vision to delivery to market as well as follow on and sales.
- Collaborate with Microsoft, customers and partners, marketing, technical management, and marketing teams throughout the product life cycle to ensure new solutions meet our business and market objectives;
- Clearly communicate the larger product vision and specific product requirements across the organization, from senior executives to agile team members;
- Collaborate with Product Marketing and other Directors to execute 'go to market' plans including advertising, pricing, geographies, and collateral;
- Represent WatServ and your products at industry events.

Skills

- You have excellent project management skills.
- You can clearly articulate the solution and product you are responsible for to Microsoft, partners and customer.
- You can effectively work independently. You will need to use experience as well as data driven evidence to get the right decisions made.
- You have passion for what you and we do and want to share it with others.
- Ability to balance multiple (and sometimes competing) priorities tasks.
- Excellent written and verbal communication skills.

Required

- 3 years' experience in product management. Technology industry experience an asset but not essential.
- Self-motivated and can operate and execute with a sense of urgency, discipline, decisiveness and focus.
- Proven ability to meet or exceed assigned targets, budgets and deadlines;
- Understand and articulate customers' viewpoints and perspectives, the problems and opportunities customers face in their businesses and how customers use, or could use, our product(s) to address them, balanced against our business context and constraints;

- Proven ability to confidently and clearly communicate both technical and business topics to a variety of groups, including customers, senior leadership team, designers, architects and developers;
- Strong analytical and problem-solving skills;
- Demonstrate experience working effectively with a cross-functional team consisting of engineering, and marketing;